

VENTURE NORTH PITCH 2024

Full Day Agenda

Agenda subject to change

September 19th, 2024

Place des Arts, 27 Larch Street, Sudbury
(Limited Parking)

www.northernontarioangels.ca/venture-north

#VentureNorthPitch2024

Time	Room	Item
12:45 PM	Le Bistro	Doors Open / Registration Complimentary refreshments & sweets available
1:00 PM - 1:15 PM	La Grande Salle	Welcoming & Partnership Remarks Ian Lane, <i>Executive Director NOA – Land Acknowledgement</i> Brendan Skiffington, <i>Manager, NORCAT Innovation City of Greater Sudbury</i> <i>Note: No Food or Drink is allowed in La Grande Salle.</i>
1:15 PM - 2:15 PM	La Grande Salle	Keynote Presentation: "From Startup to Dragons' Den: Cultivating an Entrepreneurial Mindset to Attract Investors." Dr. Sean Wise, <i>Professor of Entrepreneurship, Toronto Metropolitan University & Dragons' Den Advisor</i>
2:15 PM - 2:45 PM	La Grande Salle	Fireside Chat 1: "A Practical Overview of AI for Business Leaders and Investors" Moderator: Dr. Sean Wise, <i>Professor of Entrepreneurship at Toronto Metropolitan University & Dragons' Den Advisor</i> Panelists: Mandy Gauthier, <i>Chief Executive Officer, StaffStat</i> Kubra Abdul, <i>Quality Assurance Analyst, StaffStat</i> Andrew Eibl, <i>VP Operations, Co-Founder, Flosonics</i> Tabassum Pasha, <i>Co-founder & COO, WaiveTheWait</i>

Venture North Pitch 2024 | Full Day Agenda

2:45 PM - 3:00 PM	Le Bistro	Networking Break Complimentary refreshments & sweets available
3:00 PM - 3:30 PM	La Grande Salle	Fireside Chat 2: "Investing in Her: Trailblazing Women in Entrepreneurship" Moderator: Josée Pharand, <i>Business Development Officer - Entrepreneurship Economic Development, City of Greater Sudbury, Regional Business Centre, Innovation Quarters</i> Panelists: Sheri Tomchick, <i>President & Founder, Plan A</i> Emily Mantle, <i>Founder, Compass CPA</i> Danielle Graham, <i>Co-Founder, The Firehood & General Partner, Phoenix Fire</i>
3:30 PM - 4:00 PM	La Grande Salle	Fireside Chat 3: "Innovating Together: The Power of Community and Indigenous Partnerships" Moderator: Meredith Armstrong, <i>Director of Economic Development, City of Greater Sudbury</i> Panelists: Mario Grossi, <i>CEO, Technica Mining</i> Gimaa Craig Nootchtai, <i>Atikameksheng Anishnawbek</i> Councillor Craig Tyson, <i>Wahnapiitae First Nation</i>
4:00 PM - 4:15 PM	La Grande Salle	Closing Remarks & Door Prizes

Venture North Pitch 2024 | Full Day Agenda

4:15 PM - 5:00 PM	Studio Desjardins	<p>Venture North Pitch Student Innovation Challenge</p> <p>Host: Dustin Laurin, <i>Innovation & Special Events Coordinator, NORCAT</i></p> <p>Judges:</p> <p>Dr. Sean Wise, <i>Professor of Entrepreneurship at Toronto Metropolitan University & Dragons' Den Advisor</i></p> <p>Jeff Beaudoin, <i>Manager, Business Development & Commercialization, OCI</i></p> <p>Brendan Skiffington, <i>Manager, NORCAT Innovation</i></p> <p>1st Prize - \$1,000 Awarded by IPON with an OCI DiscoveryX Ticket</p> <p>2nd Prize - \$500 Awarded by I-Regained Inc.</p>
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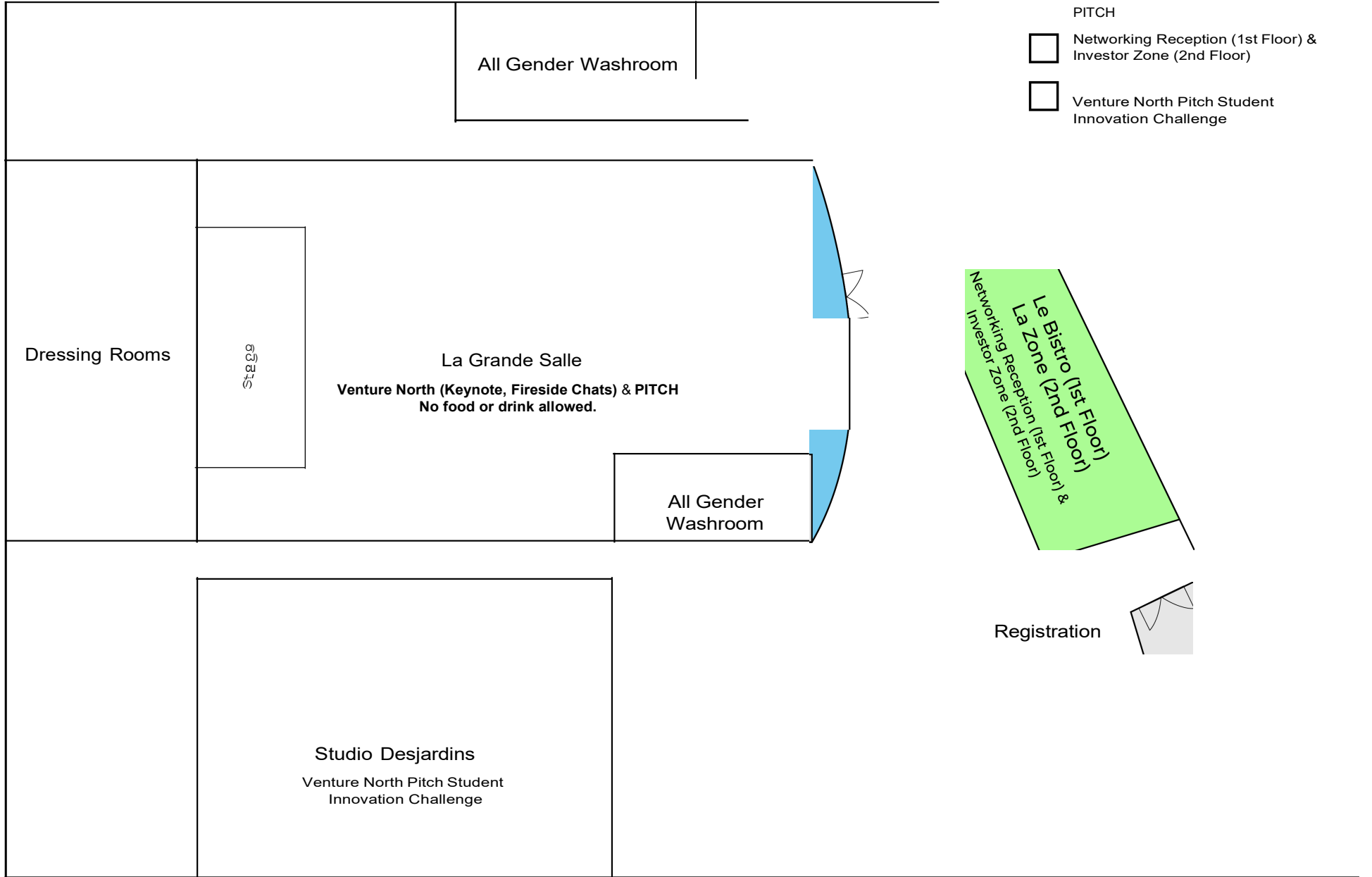
Venture North Pitch 2024 | Full Day Agenda

4:30 PM - 7:00 PM	Le Bistro	<p>Networking Reception sponsored by: Compass CPA</p> <p>Cash Bar & Appetizers available.</p> <p>Local Entertainment by Sarah Craig Jazz Trio sponsored by: Flosonics Medical</p>
4:30 PM - 7:00 PM	La Zone	<p>Investor Zone sponsored by: Bereskin & Parr LLP. Investors will have the opportunity to connect with our selection of up-and-coming entrepreneurs.</p> <p>Welcome Remarks: Tony Orsi, <i>Partner, Bereskin & Parr LLP</i></p> <p>Cash Bar available</p>
PITCH Powered by NORCAT (Evening Schedule)		
6:45 PM - 7:00 PM	La Grande Salle	Doors Open
7:00 PM - 7:05 PM		<p>Introductions Land Acknowledgement</p> <p>Ian Lane, <i>Executive Director, Northern Ontario Angels (NOA)</i></p>
7:05 PM - 7:15 PM		<p>Welcome Remarks</p> <p>Host: Brendan Skiffington, <i>Manager, NORCAT Innovation</i></p> <p>Judges:</p> <p>Dr. Sean Wise, <i>Professor of Entrepreneurship at Toronto Metropolitan University & Dragons' Den Advisor</i></p> <p>Danielle Graham, <i>Co-Founder, The Firehood & General Partner, Phoenix Fire</i></p> <p>Jean-François Demore, <i>Partner, Innova Wealth Partners</i></p>
7:15 PM - 7:35 PM		First Contestant Pitch (10 mins Pitch & 8 mins Q&A)
7:35 PM - 7:55 PM		Second Contestant Pitch (10 mins Pitch & 8 mins Q&A)

Venture North Pitch 2024 | Full Day Agenda

7:55 PM - 8:05 PM	Le Bistro & La Zone	Intermission Cash bar available
8:05 PM - 8:25 PM	La Grande Salle	Third Contestant Pitch (10 mins Pitch & 8 mins Q&A)
8:25 PM - 8:45 PM		Fourth Contestant Pitch (10 mins Pitch & 8 mins Q&A)
8:45 PM - 8:55 PM		Closing Remarks Audience Voting
8:55 PM - 9:00 PM		Announce Awards / Investments & Vouchers People’s Choice Award - \$5,000 – sponsored by PlanA/Staffstat with a Greater Sudbury Chamber Membership Judges Choice Award – \$10,000 & Vouchers from BDO, Bereskin & Parr and Eastlink Business Sudbury Catalyst Fund Investment Opportunity* *Selected companies will be invited to a follow-on private pitch for the opportunity to secure a \$250,000 investment from the Sudbury Catalyst Fund, subject to due diligence and legal review.
9:30 PM		It’s a Wrap – Bar Closes.

Floor Map - Places Des Arts



Main Entrance



Municipal Parking
 Stationnement Municipal

- 1 Shaughnessy Street East Lot
Terrain de la rue Shaughnessy Est
- 2 Shaughnessy Street West Lot
Terrain de la rue Shaughnessy Ouest
- 3 Shaughnessy Street B Lot
Terrain de la rue Shaughnessy B
- 4 Minto Street Lot
Terrain de la rue Minto
- 5 Sudbury Arena Lot
Terrain de l'Aréna de Sudbury
- 6 Elgin Street Lot / CP Rail Lot
Terrain de la rue Elgin / CP Rail
- 7 Centre for Life / YMCA Lot
Centre pour la vie YMCA
- 8 Medina Lane Lot
Terrain de la ruelle Médina
- 9 Larch at Lisgar Street Lot
Terrain Larch au coin de la rue Lisgar

- 10 Elgin at Larch Street Lot
Terrain Elgin au coin de la rue Larch
- 11 Energy Court Lot
Terrain de la cour Energy
- 12 Beech Street Lot
de la rue Beech
- 13 Tom Davies Square
Place Tom Davies
- 14 Pine Street Lot
Terrain de le rue Pine